



**MONTGOMERY COUNTY OFFICE OF  
BUSINESS RELATIONS AND COMPLIANCE**

**MINORITY, FEMALE, AND DISABLED PERSONS (MFD)  
PROGRAM**

**ANNUAL REPORT**

**FISCAL YEAR 2011**

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# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

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## **SECTION I**

### **MFD PROCUREMENT PARTICIPATION REPORT**

**FISCAL YEAR 2011**

### Comparison of MFD Contract Activity: FY 11, FY 10 and FY 09

<b>Fiscal Year</b>	<b>Total Dollar Value of Awards*</b>	<b>Total Dollar Value of MFD Awards</b>	<b>Total Number of Awards</b>	<b>Total Number of Awards to MFD</b>	<b>Percent of Total Dollars to MFD</b>	<b>Percent of Number of Awards to MFD</b>
FY 11	\$833,800,971	\$156,897,426	4,541	1,524	18.82%	33.56%
FY 10	\$581,711,209	\$90,735,536	5,041	1,337	15.60%	26.52%
FY 09	\$733,801,268	\$93,567,781	5,890	1,489	12.75%	25.28%

### MFD Contract Activity Summary by Procurement Category, FY 11

<b>Procurement Category</b>	<b>Total Dollar Value of Awards*</b>	<b>Total Dollar Value of MFD Awards</b>	<b>Total Number of Awards</b>	<b>Total Number of Awards to MFD</b>	<b>Percent of Total Dollars to MFD</b>	<b>Percent of Number of Awards to MFD</b>
Professional Services	\$291,433,347	\$29,851,192	1,557	551	10.24%	35.38%
Nonprofessional Services	\$194,363,002	\$60,952,333	1,556	495	31.36%	31.81%
Goods	\$67,866,202	\$22,061,041	1,206	365	32.51%	30.27%
Construction	\$280,138,421	\$44,032,861	222	113	15.72%	50.90%

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\*Awards subject to MFD Requirements.

## Dollar Value to MFD Firms By Group, FY 11

### *Professional Services*

Total Dollars Subject to Requirement: \$291,433,347    Total Actions: 1,557

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group
African American	\$6,282,476	2.16%	123	7.90%
Hispanic American	\$3,427,128	1.18%	89	5.72%
Asian American	\$16,531,859	5.67%	225	14.45%
Native American	\$0.00	0.00%	0	0.00%
Female	\$3,526,968	1.21%	112	7.19%
Disabled	\$82,759	0.03%	2	0.13%
<b>Total</b>	<b>\$29,851,190</b>	<b>10.24%</b>	<b>551</b>	<b>35.39%</b>

### *Nonprofessional Services*

Total Dollars Subject to Requirement: \$194,363,002    Total Actions: 1,556

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group
African American	\$18,642,174	9.59%	146	9.38%
Hispanic American	\$12,849,788	6.61%	93	5.98%
Asian American	\$3,130,708	1.61%	75	4.82%
Native American	\$2,255,000	1.16%	6	0.39%
Female	\$23,973,337	12.33%	171	10.99%
Disabled	\$101,324	0.05%	4	0.26%
<b>Total</b>	<b>\$60,952,331</b>	<b>31.36%</b>	<b>495</b>	<b>31.81%</b>

\* Requirements subject to FY 11 utilization.

## Dollar Value to MFD Firms By Group, FY 11

### **Goods**

Total Dollars Subject to Requirement: \$67,866,202    Total Actions: 1,206

<b>Group</b>	<b>Total Dollar Award to MFD Group*</b>	<b>Percent of Total Dollars Subject to Goal</b>	<b>Total Number of Actions to MFD Group</b>	<b>Percent of Total Actions by MFD Group</b>
African American	\$9,943,149	14.65%	154	12.77%
Hispanic American	\$88,001	0.13%	6	0.50%
Asian American	\$1,990,099	2.93%	61	5.06%
Native American	\$3,721,984	5.48%	3	0.25%
Female	\$6,316,426	9.31%	138	11.44%
Disabled	\$1,380	0.00%	3	0.25%
<b>Total</b>	<b>\$22,061,039</b>	<b>32.51%</b>	<b>365</b>	<b>30.27%</b>

### **Construction**

Total Dollars Subject to Requirement: \$280,138,421    Total Actions: 222

<b>Group</b>	<b>Total Dollar Award to MFD Group*</b>	<b>Percent of Total Dollars Subject to Goal</b>	<b>Total Number of Actions to MFD Group</b>	<b>Percent of Total Actions by MFD Group</b>
African American	\$6,976,032	2.49%	8	3.60%
Hispanic American	\$17,324,793	6.18%	70	31.53%
Asian American	\$9,079,714	3.24%	6	2.70%
Native American	\$0	0.00%	0	0.00%
Female	\$10,652,321	3.80%	29	13.06%
Disabled	\$0	0.00%	0	0.00%
<b>Total</b>	<b>\$44,032,860</b>	<b>15.72%</b>	<b>113</b>	<b>50.90%</b>

\*Requirements subject to FY 11 utilization.

## FY 11 MFD Utilization And Availability

	Prime Contractor		Sub-Contractor		Total Contractor		County Utilization	FY11 Availability
Professional Services	Subject to MFD Requirements:				\$291,433,347.00	1,557		
African American	\$1,243,580.00	17	\$5,038,896.40	106	\$6,282,476.40	123	2.16%	1.01%
Hispanic American	\$2,714,378.00	49	\$712,750.57	40	\$3,427,128.57	89	1.18%	0.29%
Asian American	\$11,607,904.00	112	\$4,923,955.39	113	\$16,531,859.39	225	5.67%	0.75%
Native American	\$0.00	0	\$0.00	0	\$0.00	0	0.00%	0.08%
Women	\$2,776,403.00	34	\$750,565.56	78	\$3,526,968.56	112	1.21%	1.25%
Disabled	\$73,190.00	1	\$9,569.09	1	\$82,759.09	2	0.03%	0.07%
Sub Total	\$18,415,455.00	213	\$11,435,737.01	338	\$29,851,192.01	551	10.24%	12.51%
Non-Professional Services	Subject to MFD Requirements:				\$194,363,002.00	1,556		
African American	\$10,020,302.00	27	\$8,621,872.06	119	\$18,642,174.06	146	9.59%	2.90%
Hispanic American	\$6,460,823.00	63	\$6,388,965.48	30	\$12,849,788.48	93	6.61%	0.98%
Asian American	\$2,908,775.00	14	\$221,933.77	61	\$3,130,708.77	75	1.61%	2.00%
Native American	\$2,255,000.00	6	\$0.00	0	\$2,255,000.00	6	1.16%	0.83%
Women	\$17,631,097.00	87	\$6,342,240.06	84	\$23,973,337.06	171	12.33%	11.94%
Disabled	\$0.00	0	\$101,324.17	4	\$101,324.17	4	0.05%	0.75%
Sub Total	\$39,275,997.00	197	\$21,676,335.54	298	\$60,952,332.54	495	31.36%	19.40%
Goods	Subject to MFD Requirements:				\$67,866,202.00	1,206		
African American	\$909,078.00	19	\$9,034,071.22	135	\$9,943,149.22	154	14.65%	1.29%
Hispanic American	\$0.00	0	\$88,001.58	6	\$88,001.58	6	0.13%	0.57%
Asian American	\$188.00	1	\$1,989,911.51	60	\$1,990,099.51	61	2.93%	3.00%
Native American	\$0.00	0	\$3,721,984.03	3	\$3,721,984.03	3	5.48%	0.86%
Women	\$441,506.00	26	\$5,874,920.87	112	\$6,316,426.87	138	9.31%	11.09%
Disabled	\$0.00	0	\$1,380.00	3	\$1,380.00	3	0.00%	0.75%
Sub Total	\$1,350,772.00	46	\$20,710,269.21	319	\$22,061,041.21	365	32.51%	19.40%
Construction	Subject to MFD Requirements:				\$280,138,421.00	222		
African American	\$0.00	0	\$6,976,032.08	8	\$6,976,032.08	8	2.49%	2.23%
Hispanic American	\$12,606,357.00	46	\$4,718,436.23	24	\$17,324,793.23	70	6.18%	2.09%
Asian American	\$0.00	2	\$9,079,714.22	4	\$9,079,714.22	6	3.24%	3.00%
Native American	\$0.00	0	\$0.00	0	\$0.00	0	0.00%	0.54%
Women	\$9,977,211.00	16	\$675,110.01	13	\$10,652,321.01	29	3.80%	9.98%
Disabled	\$0.00	0	\$0.00	0	\$0.00	0	0.00%	0.75%
Sub Total	\$22,583,568.00	64	\$21,449,292.54	49	\$44,032,860.54	113	15.72%	19.40%
Total Subject to MFD Requirements					\$833,800,972.00	4,541		
Total MFD Procurement					\$156,897,426.30	1,524	18.82%	





# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

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## **SECTION II**

### **MFD PARTICIPATION BY REQUESTS FOR PROPOSALS (RFPs)**

**FISCAL YEAR 2011**

## Total Dollars and Percent Value of RFPs to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$1,666,667	.44%
Hispanic American	\$1,749,600	.46%
Asian American	\$3,333,333	0.88%
Native American	\$0	0%
Female	\$12,230,340	3.22%
Disabled	\$5,725,000	1.51%
<b>Total Dollar Awards to MFD Firms</b>	<b>\$24,704,940</b>	<b>6.51%</b>
<b>Total Dollar Awards to Non-MFD Firms</b>	<b>\$354,650,260</b>	<b>93.49%</b>
<b>Total Dollar Value of RFP Awards</b>	<b>\$379,355,200</b>	<b>100%</b>

## Number of Awards Made Under Each RFP to Each MFD Group

Groups	Number of Awards
African American	1
Hispanic American	2
Asian American	2
Native American	0
Female	3
Disabled	1
<b>Total Awards to MFD Firms</b>	<b>9</b>
<b>Total Awards to Non-MFD Firms</b>	<b>41</b>
<b>Total Awards</b>	<b>50</b>

## Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	159	84.13%
African American	10	5.91%
Hispanic American	3	1.87%
Asian American	9	4.76%
Native American	0	0%
Female	7	3.70%
Disabled	1	.53%
<b>Total Number of Proposals</b>	<b>189</b>	<b>100.00%</b>

## FY 11 RFPs

Below is a summary of the MFD participation of 37 RFPs\* issued by the Office of Procurement in FY 11.

Total Awards To MFD Firms	9
Total Awards to Non-MFD Firms	41
Total Awards	50
Total Dollar Value of RFPs	\$379,355,200
Total Dollar Value of MFD Firms	\$24,704,940
Total Dollar Value to Non-MFD Firms	\$354,650,260
Percent of Dollars to MFD Firms	6.51%
Percent of Dollars to Non-MFD Firms	93.49%
Percent of Awards to MFD Firms	18.00%

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\*This page includes RFPs only, not IFBs.



# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

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## **SECTION III**

### **MFD PARTICIPATION BY INVITATION FOR BIDS (IFBs)**

**FISCAL YEAR 2011**

### Total Dollars and Percent Value of IFB's to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$50,000	0.06%
Hispanic American	\$7,805,176	10.43%
Asian American	\$0	0%
Native American	\$0	0%
Female	\$2,536,400	3.39%
Disabled	\$80,000	0.10%
<b>Total Dollar Awards to MFD Firms</b>	<b>\$10,471,576</b>	<b>14.00%</b>
<b>Total Dollar Awards to Non-MFD Firms</b>	<b>\$64,321,188</b>	<b>85.99%</b>
<b>Total Dollar Value of IFB Awards</b>	<b>\$74,792,764</b>	<b>100%</b>

### Number of Awards Made Under Each IFB to Each MFD Group

Groups	Number of Awards
African American	1
Hispanic American	4
Asian American	0
Native American	0
Female	3
Disabled	1
<b>Total Awards to MFD Firms</b>	<b>9</b>
<b>Total Awards to Non-MFD Firms</b>	<b>47</b>
<b>Total Awards</b>	<b>56</b>

## Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	120	83.33%
African American	2	1.38%
Hispanic American	9	6.25%
Asian American	6	4.16%
Native American	0	0%
Female	7	4.86%
Disabled	0	0%
<b>Total Number of Proposals</b>	<b>144</b>	<b>100.00%</b>

### FY 11 IFBs

Below is a summary of the MFD participation of 43 IFBs \* issued by the Office of Procurement in FY 11.

Total Awards To MFD Firms	9
Total Awards to Non-MFD Firms	47
Total Awards	56
Total Dollar Value of IFBs	\$74,792,764
Total Dollar Value of MFD Firms	\$10,471,576
Total Dollar Value to Non-MFD Firms	\$64,321,188
Percent of Dollars to MFD Firms	14.00%
Percent of Dollars to Non-MFD Firms	85.99%
Percent of Awards to MFD Firms	16.07%

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\*This page includes IFBs. only, not RFPs.



# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

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## **SECTION IV**

### **MFD PARTICIPATION BY SELECTED DEPARTMENTS**

#### **FISCAL YEAR 2011**

**PROCUREMENTS OF ANY TYPE EXCEEDING \$5 MILLION IN THE AGGREGATE  
OR  
PROCUREMENTS FOR PROFESSIONAL SERVICES EXCEEDING \$1 MILLION IN THE AGGREGATE**

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of Recreation**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>55</b>	<b>\$4,937,029</b>		
African American	2	\$258,099	3.63%	5.23%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$38,395	3.63%	0.78%
Native American	0	\$0	0%	0%
Female	3	\$32,834	5.45%	0.67%
Total MFD	7	\$329,328	12.72%	6.67%
<b>Nonprofessional Services Subject to MFD</b>	<b>201</b>	<b>\$13,236,173</b>		
African American	6	\$1,046	2.98%	0.01%
Hispanic American	1	\$1,950	0.49%	0.01%
Asian American	3	\$23,500	1.49%	0.18%
Native American	0	\$0	0%	0%
Female	3	\$80,738	1.49%	0.61%
Total MFD	13	\$107,234	6.46%	0.81%
<b>Goods Subject to MFD</b>	<b>103</b>	<b>\$592,443</b>		
African American	5	\$240	4.85%	0.04%
Hispanic American	1	\$650	.97%	0.11%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Disabled	3	\$1,380	2.91%	0.23%
Total MFD	9	\$2,270	8.73%	0.38%
<b>Construction</b>	<b>0</b>	<b>\$0</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%



**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Non-Departmental Accounts**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>31</b>	<b>\$13,541,399</b>		
African American	1	\$666,505	3.22%	4.92%
Hispanic American	2	\$27,748	6.45%	0.20%
Asian American	4	\$480,000	12.90%	3.54%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	7	\$1,174,253	22.58%	8.67%
<b>Nonprofessional Services Subject to MFD</b>	<b>4</b>	<b>\$286,101</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
<b>Goods Subject to MFD</b>	<b>1</b>	<b>\$136,000</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$136,000	100%	100%
Female	0	\$0	0%	0%
Disabled	0	\$0	0%	0%
Total MFD	1	\$136,000	100%	100%
<b>Construction</b>	<b>0</b>	<b>\$0</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of Public Information**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>17</b>	<b>\$1,207,703</b>		
African American	0	\$0	0%	0%
Hispanic American	2	\$26,500	11.76%	2.19%
Asian American	7	\$967,467	41.17%	80.11%
Female	1	\$9,569	5.88%	0.79%
Disabled	1	\$9,569	5.88%	0.79%
Total MFD	11	\$1,013,105	64.70%	83.89%
<b>Nonprofessional Services Subject to MFD</b>	<b>0</b>	<b>\$0</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
<b>Goods Subject to MFD</b>	<b>0</b>	<b>\$0</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Public Libraries**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>10</b>	<b>\$1,162,849</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	1	\$0	10.00%	0%
Total MFD	1	\$0	10.00%	0%
<b>Nonprofessional Services Subject to MFD</b>	<b>10</b>	<b>\$43,084</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$812	20.00%	1.89%
Native American	0	\$0	0%	0%
Female	1	\$9,050	10.00%	21.01%
Total MFD	3	\$9,862	30.00%	22.89%
<b>Goods Subject to MFD</b>	<b>1</b>	<b>\$19,040</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of Police**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>46</b>	<b>\$9,828,863</b>		
African American	2	\$237,169	4.34%	2.41%
Hispanic American	2	\$12,695	4.34%	0.13%
Asian American	10	\$816,054	21.73%	8.30%
Native American	0	\$0	0%	0%
Female	2	\$28,161	4.34%	0.29%
Total MFD	16	\$1,094,079	34.78%	11.13%
<b>Nonprofessional Services Subject to MFD</b>	<b>90</b>	<b>\$4,709,799</b>		
African American	4	\$519,613	4.44%	11.03%
Hispanic American	1	\$5,000	1.11%	0.11%
Asian American	4	\$14,883	4.44%	0.32%
Native American	0	\$0	0%	0%
Female	5	\$132,331	5.55%	2.81%
Total MFD	14	\$671,827	15.55%	14.26%
<b>Goods Subject to MFD</b>	<b>77</b>	<b>\$4,412,927</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$1,802	2.59%	0.04%
Native American	0	\$0	0%	0%
Female	3	\$84,217	4.00%	1.91%
Total MFD	5	\$86,019	6.49%	1.95%
<b>Construction</b>	<b>0</b>	<b>\$0</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of Environmental Protection**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>128</b>	<b>\$8,086,417</b>		
African American	18	\$269,035	14.06%	3.33%
Hispanic American	11	\$38,510	8.59%	0.48%
Asian American	11	\$805,508	8.59%	9.96%
Native American	0	\$0	0%	0%
Female	19	\$1,056,505	14.84%	13.07%
Total MFD	59	\$2,169,558	46.09%	26.83%
<b>Nonprofessional Services Subject to MFD</b>	<b>146</b>	<b>\$44,371,898</b>		
African American	47	\$11,561,626	32.19%	26.06%
Hispanic American	7	\$346,312	4.79%	0.78%
Asian American	4	\$18,748	2.73%	0.04%
Native American	2	\$355,000	1.36%	0.80%
Female	11	\$1,092,586	7.53%	2.46%
Total MFD	71	\$13,374,272	48.63%	30.14%
<b>Goods Subject to MFD</b>	<b>79</b>	<b>\$5,148,578</b>		
African American	26	\$3,345,659	32.91%	64.98%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$43,429	2.53%	0.84%
Native American	0	\$0	0%	0%
Female	19	\$54,970	24.05%	1.07%
Total MFD	47	\$3,444,058	59.49%	66.89%
<b>Construction</b>	<b>15</b>	<b>\$5,470,412</b>		
African American	0	\$0	0%	0%
Hispanic American	2	\$17,387	13.33%	0.32%
Asian American	0	\$0	0%	0%
Female	1	\$7,593	6.66%	0.14%
Total MFD	3	\$24,980	20.00%	0.46%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of Finance**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>55</b>	<b>\$10,085,708</b>		
African American	3	\$2,618	5.45%	0.03%
Hispanic American	4	\$324,948	7.27%	3.22%
Asian American	17	\$2,800,558	30.90%	27.77%
Native American	0	\$0	0%	0%
Female	2	\$18,142	3.63%	0.18%
Total MFD	26	\$3,146,266	47.27%	31.20%
<b>Nonprofessional Services Subject to MFD</b>	<b>4</b>	<b>\$62,364</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
<b>Goods Subject to MFD</b>	<b>1</b>	<b>\$7,642</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of Corrections and Rehabilitation**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>34</b>	<b>\$1,886,180</b>		
African American	1	\$7,149	2.94%	0.38%
Hispanic American	3	\$6,650	8.82%	0.35%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	4	\$13,799	11.76%	0.73%
<b>Nonprofessional Services Subject to MFD</b>	<b>30</b>	<b>\$535,983</b>		
African American	1	\$366	3.33%	0.07%
Hispanic American	1	\$300	3.33%	0.06%
Asian American	1	\$1,200	3.33%	0.22%
Native American	0	\$0	0%	0%
Female	2	\$10,300	6.66%	1.92%
Total MFD	5	\$12,166	16.66%	2.27%
<b>Goods Subject to MFD</b>	<b>79</b>	<b>\$1,929,556</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of Health and Human Services**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>281</b>	<b>\$13,784,042</b>		
African American	15	\$1,184,445	5.33%	8.59%
Hispanic American	10	\$91,674	3.55%	0.67%
Asian American	15	\$1,484,593	5.33%	10.77%
Native American	0	\$0	0%	0%
Female	9	\$992,445	3.20%	7.20%
Disabled	1	\$73,190	0.35%	0.53%
Total MFD	50	\$3,826,347	17.79%	27.76%
<b>Nonprofessional Services Subject to MFD</b>	<b>54</b>	<b>\$793,913</b>		
African American	1	\$3,012	1.85%	0.38%
Hispanic American	0	\$0	0%	0%
Asian American	3	\$21,000	5.55%	2.65%
Native American	0	\$0	0%	0%
Female	4	\$176,239	7.40%	22.20%
Total MFD	8	\$200,251	14.81%	25.22%
<b>Goods Subject to MFD</b>	<b>61</b>	<b>\$1,647,611</b>		
African American	4	\$7,242	6.55%	0.44%
Hispanic American	0	\$0	0%	0%
Asian American	4	\$22,032	6.55%	1.34%
Native American	0	\$0	0%	0%
Female	6	\$203,171	9.83%	12.33%
Total MFD	14	\$232,445	22.95%	14.11%



**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Office of Human Resources**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>91</b>	<b>\$168,726,144</b>		
African American	3	\$22,456	3.29%	0.01%
Hispanic American	1	\$255	1.09%	0.00%
Asian American	3	\$200,000	3.29%	0.12%
Native American	0	\$0	0%	0%
Female	8	\$279,585	8.79%	0.17%
Total MFD	15	\$502,296	16.48%	0.30%
<b>Nonprofessional Services Subject to MFD</b>	<b>49</b>	<b>\$6,408,650</b>		
African American	9	\$3,138,782	18.36%	48.98%
Hispanic American	0	\$0	0%	0%
Asian American	7	\$89,331	14.28%	1.39%
Native American	0	\$0	0%	0%
Female	28	\$3,067,070	57.14%	47.86%
Disabled	4	\$101,324	8.16%	1.58%
Total MFD	48	\$6,396,507	97.95%	99.81%
<b>Goods Subject to MFD</b>	<b>24</b>	<b>\$420,485</b>		
African American	8	\$186,770	33.33%	44.42%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	14	\$232,599	58.33%	55.32%
Total MFD	22	\$419,369	91.66%	99.73%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of Technology Services**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>109</b>	<b>\$10,495,497</b>		
African American	8	\$118,770	8.08%	1.13%
Hispanic American	3	\$2,252	2.75%	0.02%
Asian American	37	\$3,440,789	33.94%	32.78%
Native American	0	\$0	0%	0%
Female	1	\$335,000	.91%	3.19%
Total MFD	49	\$3,896,811	44.95%	37.13%
<b>Nonprofessional Services Subject to MFD</b>	<b>36</b>	<b>\$25,258,305</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$397	2.77%	0.00%
Native American	0	\$0	0%	0%
Female	1	\$40,000	2.77%	0.16%
Total MFD	2	\$40,397	5.55%	0.16%
<b>Goods Subject to MFD</b>	<b>73</b>	<b>\$1,398,231</b>		
African American	4	\$23,732	5.47%	1.70%
Hispanic American	1	\$1,391	1.36%	0.10%
Asian American	25	\$128,684	34.24%	9.20%
Native American	0	\$0	0%	0%
Female	3	\$35,881	4.10%	2.57%
Total MFD	33	\$189,688	45.20%	13.57%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of General Services**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>279</b>	<b>\$19,163,486</b>		
African American	42	\$3,120,879	15.05%	16.29%
Hispanic American	29	\$226,077	10.39%	1.18%
Asian American	39	\$2,808,210	13.97%	14.65%
Native American	0	\$0	0%	0%
Female	22	\$322,628	7.88%	1.68%
Total MFD	132	\$6,477,794	47.31%	33.80%
<b>Nonprofessional Services Subject to MFD</b>	<b>399</b>	<b>\$39,043,780</b>		
African American	36	\$2,717,791	9.02%	6.96%
Hispanic American	31	\$3,879,353	7.76%	9.94%
Asian American	40	\$2,854,422	10.02%	7.31%
Native American	3	\$1,900,000	0.75%	4.87%
Female	15	\$1,148,696	3.75%	2.94%
Total MFD	125	\$12,500,262	31.32%	32.02%
<b>Goods Subject to MFD</b>	<b>349</b>	<b>\$36,148,356</b>		
African American	50	\$5,827,543	14.32%	16.12%
Hispanic American	3	\$16,797	0.85%	0.05%
Asian American	17	\$1,415,092	4.87%	3.91%
Native American	2	\$3,444,188	0.57%	9.53%
Female	32	\$4,846,109	9.16%	13.41%
Total MFD	104	\$15,549,729	29.79%	43.02%
<b>Construction</b>	<b>92</b>	<b>\$231,834,541</b>		
African American	7	\$6,975,037	7.60%	3.01%
Hispanic American	8	\$1,226,820	8.69%	0.53%
Asian American	5	\$8,940,734	5.43%	3.86%
Female	3	\$38,657	3.26%	0.02%
Total MFD	23	\$17,181,248	25.00%	7.41%

**Departmental MFD Participation**  
**Fiscal Year 2011**  
**Department of Public Works and Transportation**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>330</b>	<b>\$25,447,479</b>		
African American	17	\$297,399	5.15%	1.17%
Hispanic American	13	\$2,660,118	3.93%	10.45%
Asian American	80	\$2,393,580	24.24%	9.41%
Native American	0	\$0	0%	0%
Female	38	\$415,042	11.51%	1.63%
Total MFD	148	\$5,766,139	44.84%	22.66%
<b>Nonprofessional Services Subject to MFD</b>	<b>402</b>	<b>\$55,908,289</b>		
African American	17	\$511,737	4.22%	0.92%
Hispanic American	47	\$8,465,340	11.69%	15.14%
Asian American	8	\$6,114	1.99%	0.01%
Native American	1	\$0	0.24%	0%
Female	88	\$17,202,081	21.89%	30.77%
Total MFD	161	\$26,185,272	40.04%	46.84%
<b>Goods Subject to MFD</b>	<b>178</b>	<b>\$10,926,714</b>		
African American	35	\$513,068	19.66%	4.70%
Hispanic American	1	\$69,164	0.56%	0.63%
Asian American	8	\$237,461	4.49%	2.17%
Native American	1	\$277,796	0.56%	2.54%
Female	56	\$834,415	31.46%	7.64%
Total MFD	101	\$1,931,904	56.74%	17.68%
<b>Construction</b>	<b>106</b>	<b>\$42,176,381</b>		
African American	0	\$0	0%	0%
Hispanic American	57	\$16,000,586	53.77%	37.94%
Asian American	1	\$138,980	0.94%	0.33%
Female	24	\$10,507,575	22.64%	24.91%
Total MFD	82	\$26,647,141	77.35%	63.18%



# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

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## **SECTION V**

### **MFD EXCLUSIONS AND WAIVERS**

**FISCAL YEAR 2011**

## Procurements Excluded From Requirement: FY 11

### 1. Exclusion By Regulations:

The total dollar value of all procurement transactions in FY 11 which by regulation were not subject to the minority business requirements were:

Category of Procurement	Dollar Value
Grants	\$53,432,538
Public Entities	\$55,801,416
Total	\$109,233,954

### 2. Exclusion By Waiver:

The total dollar value of contracts awarded with a waiver from minority business contracting requirements was \$63,079,074.

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The total dollar value of all original formal or informal procurements in FY 11 which were valued at \$5,000 for agency direct purchase is not included in our centralized procurement data reporting system. For example, it does not include agency direct purchases, petty cash procurements, or requisitions to the school board (MCPS) warehouse.

## MFD Compliance Waiver Summary – FY 11

<b>A. Total Value Subject to MFD Requirement</b>	<b>\$833,800,972</b>
<b>B. Total MFD Dollars Waived</b>	<b>\$63,079,074</b>
<b>C. Total Dollar Value of MFD Awards</b>	<b>\$156,897,426</b>
<b>D. Total Number of MFD Awards</b>	<b>1,524</b>
<b>E. Waiver Actions (Partial and Full)</b> Partial: 51 Full: 272	<b>323</b>
<b>F. Percent of Contract Dollars Waived (B Divided by A)</b>	<b>7.56%</b>
<b>G. Percent of Total Dollars to MFDs (C Divided by A)</b>	<b>18.81%</b>

## Waiver Process

The Director, Office of Procurement, may determine that a contractor has or has not satisfied the MFD requirement. The determination to waive the MFD requirements is based on the rationale that subcontracting can not be effected. Examples of reasons for each type of waiver are provided on this page. On the next page, a number corresponding to the number of the reason for waiver given below (1 to 5) is used in the summary table of FY 07 waivers for profit.

The goal-setting process is intended to determine in advance of a contract the reasonable expectation that the awardee shall exercise good faith. At any time, the Director, Office of Procurement, may request a waiver, or the prospective contractors on their own initiative may request a waiver. The contractor must explain in writing to the Director why the goal could not be achieved. This explanation must demonstrate that the prime contractor's failure to meet the goal is for reasons beyond the contractor's control.

### Reasons for Waivers

#### **1. *Good-Faith Efforts Impaired***

The prime contractor, in its effort to comply with MFD requirements, is also required to meet delivery schedules set by the County which can not be met by the proposed MFD subcontractor(s), whose costs are in excess of those presented by the prime contractor to the County. The result is that the prime contractor and the prospective minority firm cannot come to terms.

#### **2. *MFD Unavailable/Not Identifiable***

The apparent awardee, after extensive efforts and often with the support of the Office of Procurement MFD Program, is unable to identify a minority firm which performs the type of work called for in the solicitation. MFD firms which possess the required financial and experience capabilities are unavailable for additional work at the time the prime contractor requests their participation.

#### **3. *MFD Involvement Inappropriate***

Montgomery County agencies acquire manufactured goods through distributors which have exclusive rights from the manufacturer for the provision of the product. The product is delivered from the manufacturer through the distributor directly to the County.

#### **4. *MFD Would Diminish Purpose of the Contract***

The prime contractor expects MFD participation in a major roofing project, but the project has moved forward without an MFD firm. The known MFD firm in the roofing business does not possess the manufacturer's certification as an approved applicator.

#### **5. *Partial Waiver***

A partial waiver addresses many circumstances. For example, when the prime contractor has achieved compliance that has not fully satisfied the goal (i.e., fails to achieve full compliance), a written request is required to explain the reasons why the prime contractor failed to achieve the goal.



## Summary of FY 11 MFD Waivers, For Profit, Full and Partial by Month and Reason

Month	Reason For Waiver					Total Waivers
	1	2	3	4	5	
July 2010	0	0	8	0	2	10
August 2010	0	0	68	0	1	69
September 2010	0	0	22	0	5	27
October 2010	0	0	21	0	7	28
November 2010	0	0	20	0	2	22
December 2010	0	0	6	0	0	6
January 2011	0	0	31	0	7	38
February 2011	0	0	11	0	4	15
March 2011	0	0	15	0	2	17
April 2011	0	0	6	0	5	11
May 2011	0	0	22	0	8	30
June 2011	0	0	42	0	8	50
<b>Totals:</b>	<b>0</b>	<b>0</b>	<b>272</b>	<b>0</b>	<b>51</b>	<b>323</b>
<b>Total Value of Waivers:</b>	<b>\$0</b>	<b>\$0</b>	<b>\$34,475,071</b>	<b>\$0</b>	<b>\$28,604,003</b>	<b>\$63,079,074</b>

<b>July 2010 MFD Waivers For Profit - Full and Partial</b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Restoration East, LLC	Construction	DGS	\$3,028,000	\$605,600	94%	\$517,081	5
Benjamin Foods	Goods	DCR	\$100,000	\$20,000	100%	\$20,000	3
VRS Company, Inc.	Non-Professional Services	BOE	\$132,000	\$26,400	100%	\$26,400	3
Deposition Services, Inc.	Professional Services	DGS	\$105,000	\$21,000	100%	\$21,000	3
Manuel Luis Construction	Construction	DPWT	\$3,000,000	\$600,000	38%	\$226,500	5
Howard Uniform Company	Goods	Sheriffs	\$72,443	\$14,489	100%	\$14,489	3
Motorola Inc.	Goods	DTS	\$3,500,000	\$700,000	100%	\$700,000	3
Thermo King Chesapeake, Inc.	Non-Professional Services	DGS	\$281,009	\$56,202	100%	\$56,202	3
Southern Maryland Cable, Inc.	Non-Professional Services	DPWT	\$396,600	\$79,320	100%	\$79,320	3
Lindsay Ford, LLC	Goods	DGS	\$60,000	\$12,000	100%	\$12,000	3
<b>Monthly Total</b>			<b>\$10,675,052</b>	<b>\$2,135,011</b>		<b>\$1,672,992</b>	

<b>August 2010 MFD Waivers For Profit - Full and Partial</b>							
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
DDT Services, Inc.	Non-Professional Services	DPWT	\$300,000	\$60,000	85%	\$51,000	5
Trugreen Landcare, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
AMI Risk Consultants	Professional Services	FIN	\$90,000	\$18,000	100%	\$18,000	3
Extra Clean, Inc.	Non-Professional Services	DPWT	\$50,000	\$10,000	100%	\$10,000	3
Morovision Night Vision Inc.	Goods	POL	\$427,680	\$85,536	100%	\$85,536	3
Schmidt Baking Company	Goods	CORR	\$170,000	\$34,000	100%	\$34,000	3
Montgomery Stroke & Turn	Non-Professional Services	REC	\$600,000	\$120,000	100%	\$120,000	3
Maneth P Gravell	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Jason Blanken	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Maurice Veheman	Non-Professional Services	REC	\$150,000	\$30,000	100%	\$30,000	3
Richard Renyer	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
The Active Network, Inc.	Professional Services	REC	\$300,000	\$60,000	100%	\$60,000	3
TKA, Inc.	Non-Professional Services	REC	\$275,000	\$55,000	100%	\$55,000	3
Geiza D. Carvalho	Non-Professional Services	REC	\$200,000	\$40,000	100%	\$40,000	3
Mollie Grover	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Funfit, Inc.	Non-Professional Services	REC	\$170,000	\$34,000	100%	\$34,000	3
Grey Dog Arts, LLC	Non-Professional Services	REC	\$125,000	\$25,000	100%	\$25,000	3
Kristin A Roth	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
David Crooker	Non-Professional Services	REC	\$150,000	\$30,000	100%	\$30,000	3
Premier Swim Inc.	Non-Professional Services	REC	\$300,000	\$60,000	100%	\$60,000	3
Andrew Clark	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Amy M Spady	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Nicole G Clark	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Margaret Brower	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3

<b>August 2010 MFD Waivers For Profit - Full and Partial</b>							
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Jacquelyn Erin Mukri	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Joseph Lodmell	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Douglas Markoff	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Elizabeth D. Robinson	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Carolyn Yaney Smith	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Constance Vanlieshout	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Jessica Prorok	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Selma Aniba	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Tyler Spindel	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Stephanie Sund	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$50,000	3
Nicholas Conrad	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Daniel G. Benedetti	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Christine A Duff	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Matthew Cohen	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Christopher Benedick	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Bradley Coyle	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Nicole Fisher	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
James Grimes	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Joseph D Raymond	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Megan E Schipani	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
J. Riley Eaton	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
John Kent Williams	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
David Kraft	Non-Professional Services	REC	\$150,000	\$30,000	100%	\$30,000	3
Susan Chen	Non-Professional Services	REC	\$150,000	\$30,000	100%	\$30,000	3

<b>August 2010 MFD Waivers For Profit - Full and Partial</b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Sally Dimsdale	Non-Professional Services	REC	\$200,000	\$40,000	100%	\$40,000	3
The Wellness Network	Non-Professional Services	REC	\$300,000	\$60,000	100%	\$60,000	3
Kurtis Ryland	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Peter Tozzi	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Thomas Sweet	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Maryland Sports Association	Non-Professional Services	REC	\$350,000	\$70,000	100%	\$70,000	3
Jonathan Leong	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
D3Ks Enterprises	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Jeffery R. Strahota	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Nancy Kull	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$50,000	3
Harrell J Woolard	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Built By Beavers LLC	Non-Professional Services	REC	\$600,000	\$120,000	100%	\$120,000	3
William Shechtman	Non-Professional Services	REC	\$150,000	\$30,000	100%	\$30,000	3
Jennifer Barnes	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Brian Camp	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Jaime Bauer	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Megan Grant	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Brian Cheng	Non-Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Lisa Wolf	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Richard Frampton	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Heritage Chevrolet-Buick, Inc.	Goods	DGS	\$50,000	\$10,000	100%	\$10,000	3
<b>Monthly Total</b>			<b>\$8,357,680</b>	<b>\$1,671,536</b>		<b>\$1,742,536</b>	

**September 2010 MFD Waivers For Profit - Full and Partial**

			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Midoris Corporate Cleaning	Non-Professional Services	REC	\$90,000	\$18,000	95%	\$17,100	5
Maryland Treatment Centers	Professional Services	HHS	\$3,314,650	\$662,930	92%	\$613,210	5
Elliot Wilson Capitol Truck	Goods	DGS	\$337,000	\$67,400	100%	\$67,400	3
Chesapeake Ford Truck Sales	Goods	DGS	\$21,000	\$4,200	100%	\$4,200	3
Criswell Chevrolet, Inc.	Goods	DGS	\$95,000	\$19,000	100%	\$19,000	3
Electronic Monitoring Services	Non-Professional Services	CIR	\$53,000	\$10,600	100%	\$10,600	3
Fleetpride, Inc.	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
Nicholas Kaufman-O'Reilly	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Michelle Duplinsky	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Christine M Troilo	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Joann Mullenholz	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Jesse McGee	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Best Battery Company, Inc.	Non-Professional Services	DGS	\$60,000	\$12,000	100%	\$12,000	3
Middleton And Mead	Non-Professional Services	DGS	\$155,000	\$31,000	100%	\$31,000	3
Starrad Corporation	Non-Professional Services	DGS	\$540,000	\$108,000	100%	\$108,000	3
Cummins Power Systems, Inc.	Non-Professional Services	DGS	\$1,135,000	\$227,000	100%	\$227,000	3
Hartford Computer Group, Inc.	Professional Services	DTS	\$2,000,000	\$400,000	75%	\$300,000	5
Voice Print International Inc.	Non-Professional Services	POL	\$86,873	\$17,375	100%	\$17,375	3
Municipal Emergency Services	Goods	FRS	\$74,858	\$14,972	100%	\$14,972	3
Sweeney Brothers, Inc.	Goods	DGS	\$240,000	\$48,000	100%	\$48,000	3
Serotte, Rockman & Wescott	Professional Services	Sheriff's	\$100,000	\$20,000	100%	\$20,000	3
Sanolite Corp.	Goods	CORR	\$81,000	\$16,200	100%	\$16,200	3
Matthew D Ludington	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Aquatic Training & Services	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3

<b><u>September 2010 MFD Waivers For Profit - Full and Partial</u></b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Allison Marie Lapp	Non-Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
F&F A. Jacobs and Sons	Goods	POL	\$90,000	\$18,000	75%	\$13,500	5
Ross Contracting, Inc.	Construction	DGS	\$2,415,134	\$483,027	30%	\$146,599	5
<b>Monthly Total</b>			<b>\$11,388,515</b>	<b>\$2,277,704</b>		<b>\$1,786,156</b>	

**October 2010 MFD Waivers For Profit - Full and Partial**

			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Ryan Yuen	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Te Modern Muse	Professional Services	REC	\$60,000	\$12,000	100%	\$12,000	3
Travis James Trimboli	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Amanda Bettinger	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
The Bode Technology Group	Professional Services	POL	\$50,000	\$10,000	100%	\$10,000	3
Rink Management Services	Non-Professional Services	REC	\$300,000	\$60,000	100%	\$60,000	3
Brandbury Tool Company	Professional Services	DPWT	\$876,000	\$175,200	100%	\$175,200	3
Emily Mullenholz	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Reilly Sweeping, Inc.	Non-Professional Services	DPWT	\$2,306,574	\$461,315	50%	\$230,658	5
Shauna Korine McMahon	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Graybar Electric	Goods	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Physician Sales & Services	Goods	CORR	\$500,000	\$100,000	100%	\$100,000	3
United Rentals	Goods	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Standard Fusee Corp.	Goods	POL	\$180,000	\$36,000	100%	\$36,000	3
MobileNOW! LLC	Non-Professional Services	DPWT	\$1,250,000	\$250,000	50%	\$125,000	5
Imaging Associates of Wash.	Professional Services	HHS	\$162,000	\$32,400	100%	\$32,400	3
Howard Uniform Company	Goods	POL	\$150,000	\$30,000	100%	\$30,000	3
Foulger-Pratt Constracting	Construction	DGS	\$670,597	\$134,119	43%	\$57,202	5
Ellen Marie Rawson	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Elizabeth Anne Williams	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Certified Building Services	Non-Professional Services	DGS	\$2,100,000	\$420,000	98%	\$412,020	5
Learning Tree International	Professional Services	DGS	\$400,000	\$80,000	100%	\$80,000	3
OfficePro, Inc.	Professional Services	DGS	\$400,000	\$80,000	85%	\$68,000	5
Juice Company, Inc.	Goods	CORR	\$195,000	\$39,000	100%	\$39,000	3
Continued on next page							



<b><u>October 2010 MFD Waivers For Profit - Full and Partial</u></b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
City Construction, LLC	Non-Professional Services	DGS	\$1,198,040	\$239,608	83%	\$199,593	5
David Lawto Quackenbush	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Desman, Inc.	Professional Services	DTS	\$115,410	\$23,082	100%	\$23,082	3
Foulger-Pratt Constracting	Construction	DGS	\$1,025,000	\$205,000	44%	\$89,277	5
<b>Monthly Total</b>			<b>\$12,838,621</b>	<b>\$2,567,724</b>		<b>\$1,959,432</b>	

<b><u>November 2010 MFD Waivers For Profit - Full and Partial</u></b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Potters Industries, Inc.	Non-Professional Services	DPWT	\$108,300	\$21,660	100%	\$21,660	3
G.A. Food Services, Inc.	Non-Professional Services	HHS	\$143,984	\$28,797	90%	\$25,917	5
Washington Gas Energy	Goods	DGS	\$4,300,000	\$860,000	100%	\$860,000	3
Sheehy Richmond, Inc.	Goods	DGS	\$333,333	\$66,667	100%	\$66,667	3
Greenbrier of Virginia	Goods	DGS	\$333,333	\$66,667	100%	\$66,667	3
Pro Finishes Plus, Inc.	Goods	DPWT	\$200,000	\$40,000	100%	\$40,000	3
B-Environmental, Inc.	Goods	DGS	\$38,000	\$7,600	100%	\$7,600	3
Impact Silver Spring, Inc.	Professional Services	DED	\$75,000	\$15,000	100%	\$15,000	3
Criswell Performance Cars	Goods	DGS	\$333,333	\$66,667	100%	\$66,667	3
Criswell Chevrolet, Inc.	Goods	DGS	\$333,333	\$66,667	100%	\$66,667	3
Lora Ladd Zarchin	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Apex Companies LLC	Non-Professional Services	DGS	\$4,940	\$988	60%	\$593	5
Apex Companies LLC	Non-Professional Services	DGS	\$4,375	\$875	100%	\$875	3
Apex Companies LLC	Non-Professional Services	DGS	\$7,608	\$1,522	100%	\$1,522	3
Apex Companies LLC	Non-Professional Services	DGS	\$2,275	\$455	100%	\$455	3
Apex Companies LLC	Non-Professional Services	DGS	\$11,000	\$2,200	100%	\$2,200	3
Tober Aqua Sports, Inc.	Professional Services	REC	\$300,000	\$60,000	100%	\$60,000	3
Courtsmart Digital System	Goods	CIR CT	\$50,000	\$10,000	100%	\$10,000	3
Dental Health Products, Inc.	Goods	HHS	\$420,000	\$84,000	100%	\$84,000	3
Costar Realty Information	Goods	DED	\$30,419	\$6,084	100%	\$6,084	3
Visiting Angels	Professional Services	HHS	\$285,714	\$57,143	100%	\$57,143	3
Biomedical Waste Services	Non-Professional Services	HHS	\$105,000	\$21,000	100%	\$21,000	3

<b>Monthly Total</b>			<b>\$7,469,947</b>	<b>\$1,493,992</b>		<b>\$1,490,717</b>	
<b><u>December 2010 MFD Waivers For Profit - Full and Partial</u></b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
GTSI Corp.	Goods	POL	\$29,609	\$5,922	100%	\$5,922	3
Hector The Designer Inc.	Goods	POL	\$105,000	\$21,000	100%	\$21,000	3
Desman Inc.	Professional Services	DPWT	\$7,660	\$1,532	100%	\$1,532	3
Duro Bag Manufacturing Co.	Goods	DLC	\$44,162	\$8,832	100%	\$8,832	3
Bridget Mcguire, DDS	Professional Services	HHS	\$407,000	\$81,400	100%	\$81,400	3
Motorola, Inc.	Goods	DTS	\$3,960,426	\$792,085	100%	\$792,085	3
<b>Monthly Total</b>			<b>\$4,553,857</b>	<b>\$910,771</b>		<b>\$910,771</b>	

**January 2011 MFD Waivers For Profit - Full and Partial**

			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Environmental & Power	Non-Professional Services	DGS	\$900,000	\$180,000	100%	\$180,000	3
The Best Battery Company	Goods	DGS	\$480,000	\$96,000	100%	\$96,000	3
CarMax Auto Superstore	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
Voiance Language Services	Professional Services	POL	\$800,000	\$160,000	100%	\$160,000	3
Redwood Toxicology	Professional Services	CORR	\$70,000	\$14,000	100%	\$14,000	3
Personalized Classics, Inc.	Goods	REC	\$50,000	\$10,000	100%	\$10,000	3
Jacqueline Billie Tolan	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
J. Roland Corp.	Non-Professional Services	DGS	\$748,800	\$149,760	100%	\$149,760	3
Static Power Conversion	Non-Professional Services	DGS	\$50,000	\$10,000	100%	\$10,000	3
The Bode Technology Group	Non-Professional Services	POL	\$450,000	\$90,000	100%	\$90,000	3
Brinjac Engineering, Inc.	Professional Services	DGS	\$49,930	\$9,986	100%	\$9,986	3
Morpho Trak, Inc.	Goods	CORR	\$63,590	\$12,718	100%	\$12,718	3
National Institute of Building	Non-Professional Services	DGS	\$79,447	\$15,889	100%	\$15,889	3
Hertz Rental Equipment Corp.	Non-Professional Services	DGS	\$1,000,000	\$200,000	100%	\$200,000	3
Washington Air Compressor	Goods	DPWT	\$225,000	\$45,000	100%	\$45,000	3
Criswell Chevrolet, Inc.	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
Criswell Performance Cars	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
Criswell Nissan- Germantown	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
Criswell Performance Cars	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
Wholesale Liquidations, LLC	Goods	CORR	\$65,000	\$13,000	100%	\$13,000	3
MAF Consulting Services	Professional Services	OCE	\$675,000	\$135,000	100%	\$135,000	3
Concrete General, Inc.	Non-Professional Services	DPWT	\$3,100,000	\$620,000	10%	\$62,000	5
3M Corporation	Non-Professional Services	DPWT	\$300,000	\$60,000	100%	\$60,000	3
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<b>January 2011 MFD Waivers For Profit - Full and Partial</b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Apex Companies	Professional Services	DGS	\$50,000	\$10,000	100%	\$10,000	3
Ardent Company, LLC	Non-Professional Services	DPWT	\$1,076,480	\$215,296	57%	\$122,719	5
Marathon, Inc.	Goods	DPWT	\$225,000	\$45,000	50%	\$22,500	5
Charles P. Johnson	Professional Services	DEP	\$220,412	\$44,082	22%	\$9,808	5
A. Morton Thomas	Professional Services	DEP	\$218,620	\$43,724	62%	\$27,109	5
Treeman, Inc.	Goods	DPWT	\$60,000	\$12,000	100%	\$12,000	3
Brighton Dam Landscaping	Goods	DPWT	\$60,000	\$12,000	100%	\$12,000	3
Mimar Inc.	Goods	REC	\$50,000	\$10,000	100%	\$10,000	3
J Gilber Inc.	Goods	REC	\$50,000	\$10,000	100%	\$10,000	3
Joseph Smith & Sons, Inc.	Non-Professional Services	DGS	\$94,400	\$18,880	100%	\$18,880	3
Ditch Witch of Maryland	Goods	DPWT	\$225,000	\$45,000	100%	\$45,000	3
J. Roland Corp.	Non-Professional Services	DGS	\$748,800	\$149,760	100%	\$149,760	3
GTSI Corp.	Goods	POL	\$29,609	\$5,922	100%	\$5,922	3
Douron Inc.	Goods	DGS	\$1,400,000	\$280,000	90%	\$252,000	5
Kaiser Foundation Health	Professional Services	ORS	\$14,870,240	\$2,974,048	83%	\$2,453,590	5
<b>Monthly Total</b>			<b>\$29,035,328</b>	<b>\$5,807,065</b>		<b>\$4,534,641</b>	

<b>February 2011 MFD Waivers For Profit - Full and Partial</b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Dialogic Communications	Non-Professional Services	POL	\$69,639	\$13,928	100%	\$13,928	3
Public Financial Management	Professional Services	FIN	\$175,375	\$35,075	100%	\$35,075	3
National Vision Administrators	Professional Services	OHR	\$659,980	\$131,996	100%	\$131,996	3
Creative Business Sales, Inc.	Goods	DGS	\$80,000	\$16,000	100%	\$16,000	3
New Flyer Industries	Goods	DGS	\$80,000	\$16,000	100%	\$16,000	3
Public Financial Management	Professional Services	FIN	\$49,875	\$9,975	100%	\$9,975	3
Sovereign Medical, LLC	Goods	DEHS	\$263,087	\$52,617	100%	\$52,617	3
Redwood Toxicology Lab	Professional Services	CORR	\$70,000	\$14,000	100%	\$14,000	3
Fitch and Company	Professional Services	DEP	\$120,000	\$24,000	100%	\$24,000	3
Maryland Fire Equipment	Goods	FRS	\$3,739,045	\$747,809	100%	\$747,809	3
Gipe Associates, Inc.	Non-Professional Services	DGS	\$400,000	\$80,000	50%	\$40,000	5
Apex Companies LLC	Non-Professional Services	DGS	\$5,950	\$1,190	100%	\$1,190	3
Harvey-Cleary Builders	Non-Professional Services	DGS	\$118,310	\$23,662	41%	\$9,808	5
Rummel Klepper & Kahl	Professional Services	DHCA	\$74,084	\$14,817	53%	\$7,853	5
Foulger-Pratt Construction	Construction Services	DGS	\$1,025,000	\$205,000	44%	\$89,175	5
<b>Monthly Total</b>			<b>\$6,930,345</b>	<b>\$1,386,069</b>		<b>\$1,209,426</b>	

<b>March 2011 MFD Waivers For Profit - Full and Partial</b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Alarm Security Group LLC	Non-Professional Services	DGS	\$50,000	\$10,000	100%	\$10,000	3
Davidson Dental, LLC	Professional Services	HHS	\$250,000	\$50,000	100%	\$50,000	3
Johnson Truck Center LLC	Non-Professional Services	DGS	\$800,000	\$160,000	100%	\$160,000	3
Kurtz Bros Inc.	Goods	REC	\$210,000	\$42,000	100%	\$42,000	3
Myco, Inc.	Goods	DGS	\$55,000	\$11,000	100%	\$11,000	3
Truck & Trailers Systems, Inc.	Non-Professional Services	DGS	\$175,000	\$35,000	100%	\$35,000	3
Truck & Trailers Systems, Inc.	Non-Professional Services	DGS	\$50,000	\$10,000	100%	\$10,000	3
R&S Auto & Truck Spring	Non-Professional Services	DGS	\$178,632	\$35,726	100%	\$35,726	3
Altec Industries, Inc.	Non-Professional Services	DGS	\$27,000	\$5,400	100%	\$5,400	3
Biohabitats, Inc.	Professional Services	DEP	\$35,000	\$7,000	100%	\$7,000	3
Gaithersburg Farmers Supply	Goods	DGS	\$18,750	\$3,750	100%	\$3,750	3
Fry Communications, Inc.	Non-Professional Services	REC	\$1,194,258	\$238,852	100%	\$238,852	3
Biohabitats Inc.	Professional Services	DEP	\$412,820	\$82,564	16%	\$13,623	5
GTSI Corp.	Goods	POL	\$44,633	\$8,927	100%	\$8,927	3
GTSI Corp.	Goods	POL	\$520,209	\$104,042	100%	\$104,042	3
GTSI Corp.	Goods	POL	\$1,548,381	\$309,676	100%	\$309,676	3
Carefirst BlueChoice, Inc.	Professional Services	OHR	\$10,616,127	\$2,123,225	75%	\$1,592,419	5
<b>Monthly Total</b>			<b>\$16,185,810</b>	<b>\$3,237,162</b>		<b>\$2,637,415</b>	

<b><u>April 2011 MFD Waivers For Profit - Full and Partial</u></b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Saf-Gard Safety Shoe Co.	Goods	DGS	\$75,000	\$15,000	100%	\$15,000	3
General Automotive	Goods	DGS	\$400,000	\$80,000	100%	\$80,000	3
Masimo America's Inc.	Goods	DHS	\$1,042,800	\$208,560	100%	\$208,560	3
Apex Companies, LLC	Goods	DGS	\$2,000	\$400	100%	\$400	3
Coakley &Williams, Inc.	Construction	DGS	\$20,000,000	\$4,000,000	2%	\$74,000	5
Potomac Disposal Inc.	Non-Professional Services	DEP	\$28,165,878	\$5,633,176	73%	\$4,112,219	5
Potomac Disposal Inc.	Non-Professional Services	DEP	\$28,987,623	\$5,797,525	73%	\$4,232,193	5
PowerPhone, Inc.	Non-Professional Services	DTS	\$450,345	\$90,069	95%	\$85,566	5
Coakley &Williams, Inc.	Construction	DGS	\$78,634,425	\$15,726,885	13%	\$2,005,178	5
Fireline Corporation	Goods	DGS	\$50,000	\$10,000	100%	\$10,000	3
Applied Research Associates	Goods	FRS	\$164,000	\$32,800	100%	\$32,800	3
<b>Monthly Total</b>			<b>\$157,972,071</b>	<b>\$31,594,415</b>		<b>\$10,855,916</b>	



**May 2011 MFD Waivers For Profit - Full and Partial**

			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Foulger-Pratt Contracting	Construction	DGS	\$627,000	\$125,400	42%	\$52,731	5
School Specialty Inc.	Goods	REC	\$210,000	\$42,000	100%	\$42,000	3
BFD, LLC	Professional Services	DPWT	\$345,000	\$69,000	100%	\$69,000	3
Weir System Inc.	Goods	DPWT	\$193,800	\$38,760	100%	\$38,760	3
Lancaster Foods, LLC	Goods	CORR	\$750,000	\$150,000	100%	\$150,000	3
Rustler Construction, Inc.	Non-Professional Services	DPWT	\$895,800	\$179,160	13%	\$22,843	5
Formost Graphic	Non-Professional Services	FIN	\$165,095	\$33,019	100%	\$33,019	3
Perkinelmer Health Sciences	Goods	POL	\$46,000	\$9,200	100%	\$9,200	3
Johnson Truck Center LLC	Goods	DGS	\$301,956	\$60,391	100%	\$60,391	3
S&S Worldwide Inc.	Goods	REC	\$210,000	\$42,000	100%	\$42,000	3
Daimler Buses N. America	Goods	DGS	\$820,000	\$164,000	100%	\$164,000	3
Cherry, Bekaert & Holland	Professional Services	FIN	\$752,800	\$150,560	95%	\$143,032	5
Herb Gordon Nissan	Goods	DGS	\$200,000	\$40,000	100%	\$40,000	3
Fireline Corporation	Goods	DGS	\$90,000	\$18,000	100%	\$18,000	3
Looper Servicenter, Inc.	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
Cheryl L. Banks	Professional Services	HHS	\$20,760	\$4,152	100%	\$4,152	3
Motorola Solution Inc.	Professional Services	DTS	\$173,621	\$34,724	100%	\$34,724	3
Chemung Supply Corporation	Goods	DPWT	\$393,900	\$78,780	100%	\$78,780	3
Mobile Medical Imaging	Professional Services	CORR	\$189,540	\$37,908	100%	\$37,908	3
Charles P. Johnson	Professional Services	DGS	\$210,000	\$42,000	20%	\$8,568	5
Zambelli Fireworks	Non-Professional Services	REC	\$165,000	\$33,000	100%	\$33,000	3
Red Wing Brands of America	Goods	DGS	\$100,000	\$20,000	100%	\$20,000	3
United Concordia Companies	Professional Services	OHR	\$101,900	\$20,380	100%	\$20,380	3
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<b><u>May 2011 MFD Waivers For Profit - Full and Partial</u></b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
UnitedHealth Care Insurance	Professional Services	OHR	\$22,163,980	\$4,432,796	50%	\$2,216,398	5
Decon Engineering Inc.	Professional Services	DGS	\$44,656	\$8,931	75%	\$6,698	5
Brotman*Winter*Fried	Professional Services	DEP	\$1,500,000	\$300,000	50%	\$150,000	5
United Concordia-PPO	Professional Services	OHR	\$11,463,800	\$2,292,760	100%	\$2,292,760	3
Knoll Inc.	Goods	DGS	\$600,000	\$120,000	100%	\$120,000	3
Zen Associates	Construction	DGS	\$373,461	\$74,692	100%	\$74,692	3
Gale Assoicates, Inc.	Professional Services	DGS	\$75,000	\$15,000	90%	\$13,500	5
<b>Monthly Total</b>			<b>\$43,283,069</b>	<b>\$8,656,613</b>		<b>\$6,016,536</b>	

**June 2011 MFD Waivers For Profit - Full and Partial**

			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Truck Enterprises Hagerstown	Goods	DGS	\$216,889	\$43,378	100%	\$43,378	3
Royal Glass Company, Inc.	Goods	DGS	\$99,000	\$19,800	100%	\$19,800	3
Lionetti Associates LLC	Non-Professional Services	DGS	\$100,000	\$20,000	100%	\$20,000	3
Maryland Treatment Centers	Professional Services	HHS	\$14,132,944	\$2,826,589	95%	\$2,671,127	5
Atlantic Waterproofing	Non-Professional Services	DPWT	\$1,609,875	\$321,975	90%	\$289,777	5
Amerisochi, Inc.	Goods	POL	\$336,457	\$67,291	100%	\$67,291	3
Dianna Yan, M.D.	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
Steve Yu, M.D.	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
Harris Corp GCSD	Professional Services	POL	\$260,944	\$52,189	100%	\$52,189	3
Foulger-Pratt Contracting	Construction	DGS	\$883,750	\$176,750	42%	\$74,323	3
Bound Tree Medical LLC	Goods	FRS	\$1,500,000	\$300,000	100%	\$300,000	3
Motorola Solutions Inc.	Goods	DTS	\$1,300,000	\$260,000	100%	\$260,000	3
URS Corporation	Professional Services	DEP	\$108,582	\$21,716	100%	\$21,716	3
National Vision Administrators	Professional Services	OHR	\$659,980	\$131,996	100%	\$131,996	3
Serco Inc.	Non-Professional Services	DGS	\$450,000	\$90,000	45%	\$40,500	5
Horizon Engineering Associates	Professional Services	DGS	\$57,105	\$11,421	100%	\$11,421	3
Sutron Corporation	Professional Services	DEP	\$50,000	\$10,000	100%	\$10,000	3
Computer Associates Int'l	Professional Services	DTS	\$161,020	\$32,204	100%	\$32,204	3
The PromTouch, Inc.	Goods	DEP	\$34,968	\$6,994	100%	\$6,994	3
Angler Environmental	Professional Services	DEP	\$112,179	\$22,436	65%	\$14,583	5
Angler Environmental	Professional Services	DEP	\$15,819	\$3,164	100%	\$3,164	3
Tyler Technologies Inc.	Goods	DTS	\$581,012	\$116,202	100%	\$116,202	3
Lionbridge Global Solutions	Professional Services	HHS	\$114,000	\$22,800	100%	\$22,800	3
Steve Yu, M.D.	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3

<b>June 2011 MFD Waivers For Profit - Full and Partial</b>							
<b>Contractor/Vendor</b>	<b>Category</b>	<b>Dept.</b>	<b>Contract Value</b>	<b>Amount MFD Required</b>	<b>Percent Waived</b>	<b>Amount Waived</b>	<b>Waiver Reason</b>
Identity, Inc.	Professional Services	HHS	\$2,641,800	\$528,360	80%	\$423,605	5
Thomas J. Madigan, D.D.S.	Professional Services	HHS	\$416,000	\$83,200	100%	\$83,200	3
Oce Imagistics, Inc.	Non-Professional Services	DPL	\$126,605	\$25,321	100%	\$25,321	3
National Speech Language	Professional Services	HHS	\$50,000	\$10,000	100%	\$10,000	3
Arbor E&T, LLC	Professional Services	HHS	\$120,000	\$24,000	100%	\$24,000	3
Medtox Laboratories, Inc.	Professional Services	HHS	\$1,169,310	\$233,862	100%	\$233,862	3
Laboratory Corporation	Professional Services	HHS	\$1,169,310	\$233,862	59%	\$137,394	5
Bridget McGuire, DDS	Professional Services	HHS	\$550,000	\$110,000	100%	\$110,000	3
Apollo Video Technology	Non-Professional Services	DPWT	\$624,721	\$124,944	100%	\$124,944	3
Prudential Insurance Corp.	Professional Services	OHR	\$5,225,255	\$1,045,051	100%	\$1,045,051	3
United Concordia Companies	Professional Services	OHR	\$11,463,800	\$2,292,760	100%	\$2,292,760	3
United Healthcare Insurance	Professional Services	OHR	\$22,163,980	\$4,432,796	100%	\$4,432,796	3
Myers DB Management	Professional Services	DGS	\$260,000	\$52,000	100%	\$52,000	3
American Express Travel	Professional Services	FIN	\$2,250,000	\$450,000	100%	\$450,000	3
Robert's Oxygen Company	Goods	REC	\$25,000	\$5,000	100%	\$5,000	3
Liberty Systems, Inc.	Goods	DGS	\$1,000,000	\$200,000	100%	\$200,000	3
Costar Realty Information	Professional Services	DED	\$30,960	\$6,192	100%	\$6,192	3
Kiaras Landscaping Company	Non-Professional Services	DGS	\$1,052,304	\$210,461	75%	\$157,846	5
Maryland Environmental Svs.	Non-Professional Services	DEP	\$21,500,000	\$4,300,000	94%	\$4,045,500	5
Saveway International	Goods	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Shady Grove Radiological	Professional Services	HHS	\$148,000	\$29,600	100%	\$29,600	3
Shady Grove Radiological	Professional Services	CORR	\$150,000	\$30,000	100%	\$30,000	3
Schreiber Translations, Inc.	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
United Concordia Companies	Professional Services	HHS	\$50,000,000	\$10,000,000	100%	\$10,000,000	3

<b><u>June 2011 MFD Waivers For Profit - Full and Partial</u></b>							
			<b>Contract</b>	<b>Amount MFD</b>	<b>Percent</b>	<b>Amount</b>	<b>Waiver</b>
<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Value</u></b>	<b><u>Required</u></b>	<b><u>Waived</u></b>	<b><u>Waived</u></b>	<b><u>Reason</u></b>
Cardinal Health 110, Inc.	Professional Services	HHS	\$105,000	\$21,000	100%	\$21,000	3
Clinical Radiologists Medical	Professional Services	HHS	\$225,000	\$45,000	100%	\$45,000	3
<b>Monthly Total</b>			<b>\$145,591,569</b>	<b>\$29,118,314</b>		<b>\$28,262,536</b>	